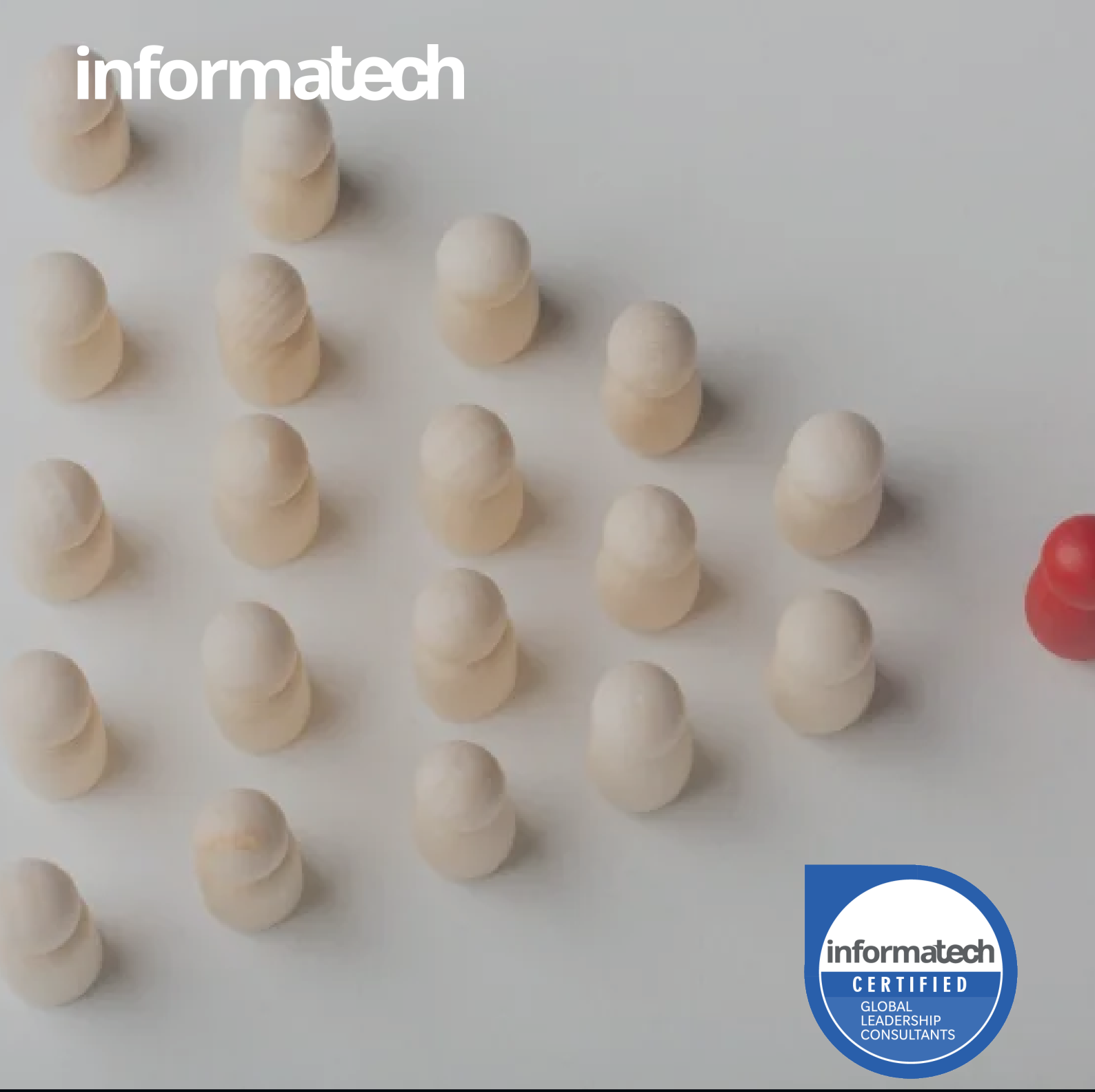
informatech



LEADERSHIP AND MANAGEMENT | LM-040

# New Leaders Development


**UK**
+44 33 000 111 90
info@informatech.co.uk
https://informatech.co.uk
63-66 Hatton Garden Hatton Garden
EC1N 8LE , London

**NL**
+31 85 74 444 46
info@infomatech.nl
https://infomatech.nl
Waarderweg 50 - 2031PB
Haarlem - Netherlands



# Course content

## Why Attend

Transitioning into a leadership role requires more than technical expertise. New leaders must learn how to motivate individuals, build high-performing teams, communicate effectively, and deliver results while earning the trust and respect of their colleagues. This course provides practical leadership tools and techniques that help first-time managers confidently navigate their new responsibilities, strengthen their leadership capabilities, and build a solid foundation for long-term success.

## Course Methodology

The course combines interactive presentations, leadership assessments, practical workshops, role plays, case studies, group discussions, coaching exercises, and workplace simulations designed to reinforce leadership skills through real-life scenarios.

## Course Objectives

By the end of this course, participants will be able to:

- Transition successfully from individual contributor to effective leader
- Build credibility, trust, and professional influence within their teams
- Apply leadership styles appropriate to different situations and individuals
- Coach, motivate, and develop team members for improved performance
- Build collaborative and high-performing teams
- Communicate effectively, manage conflict, and solve workplace challenges
- Develop a personal leadership growth plan for continuous improvement

## Target Audience

- Newly appointed managers
- First-line supervisors



# Course content

## Target Audience

- Team leaders
- Emerging leaders
- Project coordinators
- Professionals preparing for leadership responsibilities
- High-potential employees

## Target Competencies

- Leadership fundamentals
- Team leadership
- Coaching and feedback
- Communication skills
- Emotional intelligence
- Decision-making
- Conflict management
- Personal leadership development

## Course outline

### Day 1: Transitioning into Leadership

- Understanding the transition from individual contributor to people leader
- Defining the responsibilities and expectations of first-line leaders
- Building professional credibility, trust, and leadership presence
- Applying emotional intelligence to strengthen leadership effectiveness
- Assessing personal leadership strengths and development opportunities



# Course content

## Course outline

• Adapting leadership approaches to different situations and workplace challenges

**Day 2: Leading and Developing Individuals**

• Applying adaptive leadership techniques to support diverse team members

• Understanding individual motivation and performance drivers

• Communicating expectations, responsibilities, and performance standards clearly

• Delivering constructive feedback and meaningful recognition

• Coaching employees to improve capability, confidence, and accountability

• Managing challenging conversations with professionalism and empathy

**Day 3: Building High-Performing Teams**

• Understanding team development stages and team behavior

• Strengthening collaboration through trust, engagement, and shared purpose

• Applying proven team performance models to improve effectiveness

• Building inclusive teams that encourage participation and ownership

• Managing conflict constructively while maintaining positive working relationships

• Creating a culture of accountability and continuous team improvement

**Day 4: Achieving Results Through Effective Leadership**

• Setting clear objectives aligned with organizational priorities

• Planning work activities and allocating responsibilities effectively

• Monitoring performance and maintaining accountability

• Prioritizing workloads and managing time efficiently

• Solving operational problems using structured decision-making techniques

• Preparing concise management reports and delivering persuasive recommendations



# Course content

## Course outline

### Day 5: Developing Long-Term Leadership Capability

- Reflecting on leadership performance and identifying development priorities
- Applying balanced leadership approaches that address tasks, teams, and individuals
- Building confidence in decision-making and leadership judgment
- Developing a structured personal leadership development plan
- Creating practical workplace action plans to strengthen leadership effectiveness
- Final leadership simulation, course review, lessons learned, and continuous development planning



# Seminar dates

## Available seminar dates

Live dates and pricing for New Leaders Development generated from the course details page.

| Date | Location | Format | Fee |
|---|---|---|---|
| 16 - 20 November 2026 | London - U.K | Classroom | **€3,360.-** |
| 14 - 18 December 2026 | Amsterdam - Netherlands | Classroom | **€3,400.-** |
| 4 - 8 January 2027 | Amsterdam - Netherlands | Classroom | **€3,040.-** |
| 1 - 5 February 2027 | London - U.K | Classroom | **€3,360.-** |
| 1 - 5 March 2027 | Istanbul - Turkey | Classroom | **€2,240.-** |
| 5 - 9 April 2027 | Vienna - Austria | Classroom | **€3,600.-** |
| 3 - 7 May 2027 | Barcelona - Spain | Classroom | **€2,560.-** |
| 7 - 11 June 2027 | Paris - France | Classroom | **€3,600.-** |
| 5 - 9 July 2027 | Frankfurt - Germany | Classroom | **€2,720.-** |
| 2 - 6 August 2027 | Barcelona - Spain | Classroom | **€2,560.-** |
| 6 - 10 September 2027 | Amsterdam - Netherlands | Classroom | **€3,360.-** |
| 4 - 8 October 2027 | London - U.K | Classroom | **€3,360.-** |
| 1 - 5 November 2027 | Istanbul - Turkey | Classroom | **€2,800.-** |
| 6 - 10 December 2027 | Vienna - Austria | Classroom | **€3,920.-** |

| | |
|---|---|
| **Live online option** | Online delivery is available at €1,850.-. |