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GLOBAL  
LEADERSHIP  
CONSULTANTS

CONTRACTS MANAGEMENT | CM-008

# Construction Contracts Masterclass

## UK

+44 33 000 111 90

[info@informatech.co.uk](mailto:info@informatech.co.uk)

<https://informatech.uk>

63-66 Hatton Garden Hatton Garden

EC1N 8LE, London

## NL

+31 85 74 444 46

[info@infomatech.nl](mailto:info@infomatech.nl)

<https://infomatech.nl>

Waarderweg 50 - 2031PB

Haarlem - Netherlands

Tel : +44 (33) 000 111 90

Our mailing address is:  
63-66 Hatton Garden, EC1N 8LE, London

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# Course content

## Why Attend

Construction projects are governed by complex contractual frameworks that define scope, risk allocation, cost, timelines, and legal responsibilities. Poor contract management is one of the leading causes of disputes, delays, and financial losses in the construction industry. This masterclass equips participants with a deep understanding of construction contract structures, claims management, dispute avoidance, and commercial control. It is designed to strengthen contractual awareness, improve project governance, and enable professionals to manage contracts proactively rather than reactively.

## Course Methodology

This course combines legal and commercial theory with practical, real-world construction case studies. Participants will analyze standard contract forms, review real claims scenarios, and participate in contract drafting and negotiation exercises. Workshops will focus on dispute resolution, variation management, and claim preparation. Interactive discussions will help participants understand how contracts operate in live project environments across different jurisdictions.

## Course Objectives

By the end of this course, participants will be able to:

- Understand key principles of construction contracts and commercial frameworks
- Interpret standard forms of contracts (FIDIC, NEC, and others)
- Manage contract administration throughout the project lifecycle
- Identify and evaluate variations, claims, and change orders
- Reduce contractual risks and prevent disputes
- Apply effective contract negotiation strategies
- Understand delay analysis and entitlement principles
- Strengthen commercial decision-making in construction projects



# Course content

## Target Audience

- Project Managers and Construction Managers
- Contract and Commercial Managers
- Site Engineers and Project Engineers
- Quantity Surveyors and Cost Engineers
- Legal Advisors and Claims Specialists
- Consultants and Developers

## Target Competencies

- Construction contract interpretation and administration
- Claims and variation management
- Risk allocation and mitigation
- Delay and disruption analysis
- Commercial awareness and decision-making
- Negotiation and dispute avoidance
- Contract compliance and documentation control

## Course outline

### Day 1: Foundations of Construction Contracts

- Introduction to construction contract principles
- Contract lifecycle in construction projects
- Key contractual terms and definitions
- Roles and responsibilities of contracting parties
- Overview of standard forms (FIDIC, NEC, etc.)



# Course content

## Course outline

### Day 2: Contract Administration and Project Controls

- Contract documentation and management systems
- Instructions, notices, and correspondence management
- Progress monitoring and reporting obligations
- Payment mechanisms and certification processes
- Contract compliance and governance

### Day 3: Variations, Claims, and Change Management

- Variations and change order management
- Claims types (delay, disruption, cost claims)
- Entitlement and contractual rights
- Claims preparation and substantiation
- Early warning and mitigation strategies

### Day 4: Delay Analysis and Dispute Avoidance

- Introduction to delay analysis methods
- Critical path and forensic scheduling basics
- Common causes of disputes in construction
- Dispute avoidance strategies
- Negotiation and settlement techniques

### Day 5: Dispute Resolution and Contract Strategy

- Arbitration, mediation, and litigation overview
- Contract risk allocation strategies
- Best practices in contract drafting



# Course content

## Course outline

- Case studies from major construction disputes
- Final workshop: contract scenario simulation



# Seminar dates

## Available seminar dates

Live dates and pricing for Construction Contracts Masterclass generated from the course details page.

| Date                   | Location                | Format    | Fee      |
|------------------------|-------------------------|-----------|----------|
| 14 - 18 September 2026 | Munich - Germany        | Classroom | €3,360.- |
| 5 - 9 October 2026     | Amsterdam - Netherlands | Classroom | €3,360.- |
| 16 - 20 November 2026  | Istanbul - Turkey       | Classroom | €2,280.- |
| 7 - 11 December 2026   | London - U.K            | Classroom | €3,400.- |
| 21 - 25 December 2026  | Barcelona - Spain       | Classroom | €3,080.- |
| 18 - 22 January 2027   | Istanbul - Turkey       | Classroom | €2,280.- |
| 15 - 19 February 2027  | Amsterdam - Netherlands | Classroom | €3,400.- |
| 15 - 19 March 2027     | Paris - France          | Classroom | €3,600.- |
| 19 - 23 April 2027     | Barcelona - Spain       | Classroom | €3,080.- |
| 17 - 21 May 2027       | London - U.K            | Classroom | €3,360.- |
| 21 - 25 June 2027      | Munich - Germany        | Classroom | €3,400.- |
| 19 - 23 July 2027      | Madrid - Spain          | Classroom | €3,400.- |
| 16 - 20 August 2027    | Istanbul - Turkey       | Classroom | €2,280.- |
| 20 - 24 September 2027 | London - U.K            | Classroom | €3,360.- |
| 18 - 22 October 2027   | Barcelona - Spain       | Classroom | €3,080.- |
| 15 - 19 November 2027  | Istanbul - Turkey       | Classroom | €2,280.- |
| 20 - 24 December 2027  | Amsterdam - Netherlands | Classroom | €3,400.- |