informatech




INTERPERSONAL SKILLS AND SELF DEVELOPMENT | COURSE

# The Emerging Manager: Strategies for Team Success and Value Creation

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# Course content

## Why Attend

This course is tailored for new managers or those transitioning to management roles. It focuses on the essential skills needed in today's fast-paced and complex business environment. Participants will learn how to create value within their organization, effectively engage with internal and external customers, build essential digital skills, apply agile and innovative approaches, and develop trust-based team engagement. This course is designed to equip emerging managers with the tools and insights necessary to lead successfully in the modern workplace.

The course employs various training methods, including interactive lectures, case studies, group discussions, and practical exercises. It emphasizes real-world application and encourages participants to bring their experiences and challenges into the classroom. This approach ensures a dynamic learning environment that fosters practical skills and actionable strategies.

By the end of the course, participants will be able to:

• Develop value-creation skills to drive organizational success

• Master the art of engaging with both internal teams and external customers effectively

• Acquire digital competencies to lead in a technology-driven environment

• Apply agile and innovative methods to enhance team productivity and problem-solving

• Cultivate trust and foster team development through inclusive and empathetic leadership

This course targets newly appointed managers or those transitioning to management roles. It also benefits professionals in leadership positions who seek to update their skills with contemporary management practices and individuals aiming to improve their management competencies in a dynamic and digital-focused business landscape.

• Value-driven management

• Customer engagement and relationship management

• Digital literacy and agility

• Innovation and problem-solving

• Trust-based leadership and team development



# Course content

## Course outline

### The Emerging Manager and Value Creation

- Understanding the role of the manager in driving organizational success
- Driving value creation as an emerging manager
- Building and communicating a compelling vision for growth
- Leveraging innovation and change to enhance organizational performance
- Implementing sustainable practices for long-term organizational health

### Engaging Internal and External Customers Successfully

- Aligning management practices with customer expectations and market trends
- Customer-centric leadership: Strategies for building customer relationships
- Using customer feedback to drive improvement and innovation
- Adapting to changing customer needs and enhancing customer satisfaction
- Cultivating partnerships to extend market reach and impact

### Building Skills for a Digital World

- Overview of the digital economy and its impact on management
- Embracing technology and the digital age
- Navigating the shift from traditional to digital leadership styles
- Digital literacy: Understanding and leveraging digital technologies
- Learning from successful implementations and lessons learned

### Agile Management and Innovation

- Introduction to Agile and Lean management principles
- The role of agile leaders in empowering teams



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## Course outline

- Fostering a culture of continuous improvement and learning
- Case studies on successful Agile transformations
- Integrating cross-functional teams to enhance organizational agility

### Trust-Based Team Engagement and Development

- Creating and nurturing a positive and productive team culture
- Techniques for effective team engagement and empowerment
- Developing talent: coaching, mentoring, and performance management
- Building high-performing teams through diversity and inclusion
- Encouraging accountability and ownership within the team



# Seminar dates

## Available seminar dates

Live dates and pricing for The Emerging Manager: Strategies for Team Success and Value Creation generated from the course details page.

| Date | Location | Format | Fee |
|---|---|---|---|
| 21 - 25 December 2026 | Munich - Germany | Classroom | **€2,760.-** |
| 18 - 22 January 2027 | Frankfurt - Germany | Classroom | **€2,600.-** |
| 15 - 19 February 2027 | Barcelona - Spain | Classroom | **€3,080.-** |
| 15 - 19 March 2027 | Frankfurt - Germany | Classroom | **€2,600.-** |
| 19 - 23 April 2027 | Rome - Italy | Classroom | **€3,400.-** |
| 17 - 21 May 2027 | Kuala lumpur - Malaysia | Classroom | **€1,800.-** |
| 21 - 25 June 2027 | Barcelona - Spain | Classroom | **€3,080.-** |
| 19 - 23 July 2027 | London - U.K | Classroom | **€3,360.-** |
| 16 - 20 August 2027 | Munich - Germany | Classroom | **€3,400.-** |
| 20 - 24 September 2027 | Frankfurt - Germany | Classroom | **€2,600.-** |
| 18 - 22 October 2027 | Barcelona - Spain | Classroom | **€3,080.-** |
| 15 - 19 November 2027 | Frankfurt - Germany | Classroom | **€2,600.-** |
| 20 - 24 December 2027 | Rome - Italy | Classroom | **€3,400.-** |

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| **Live online option** | Online delivery is available at €1,850.-. |