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PROCUREMENT AND SUPPLY CHAIN MANAGEMENT | PSCM-003

Preparation for Certified Professional Purchasing Manager (CPPM)

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Course content

Why Attend

The Certified Professional Purchasing Manager (CPPM) credential is designed for procurement professionals who want to demonstrate advanced expertise in purchasing, sourcing, supplier management, and strategic procurement leadership. This preparation course equips participants with the knowledge, tools, and exam-focused strategies required to successfully pass the CPPM certification. It also strengthens real-world procurement capabilities, enabling professionals to optimize costs, manage supplier relationships, and drive value across the supply chain.

Course Methodology

This course combines certification-focused learning with practical procurement applications. Participants will engage in structured lessons aligned with CPPM exam domains, case study analysis, and mock exam questions. Interactive workshops will focus on sourcing strategy, contract management, supplier evaluation, and procurement analytics. Practical exercises will simulate real procurement decision-making scenarios to reinforce both exam readiness and workplace application.

Course Objectives

By the end of this course, participants will be able to:

- Understand CPPM certification structure and exam requirements
- Apply advanced procurement and purchasing principles
- Develop strategic sourcing and supplier management strategies
- Conduct cost analysis and total cost of ownership evaluations
- Manage procurement contracts and negotiations effectively
- Improve procurement planning and operational efficiency
- Understand risk management in procurement activities
- Successfully prepare for the CPPM certification exam



Course content

Target Audience

- Procurement and Purchasing Managers
- Supply Chain and Procurement Officers
- Contract and Commercial Professionals
- Project and Operations Managers involved in sourcing
- Professionals seeking CPPM certification
- Consultants and procurement specialists

Target Competencies

- Strategic purchasing and sourcing
- Supplier relationship management
- Contract negotiation and administration
- Procurement cost analysis and optimization
- Risk and compliance management
- Procurement planning and decision-making
- Certification exam readiness (CPPM)

Course outline

Day 1: Introduction to CPPM and Procurement Fundamentals

- Overview of CPPM certification and exam structure
- Role of procurement in modern organizations
- Procurement lifecycle and key functions
- Strategic vs tactical purchasing
- Core procurement principles and ethics



Course content

Course outline

Day 2: Strategic Sourcing and Supplier Management

- Strategic sourcing process and methodologies
- Supplier identification and qualification
- Supplier evaluation and segmentation
- Building supplier relationships (SRM)
- Market analysis and sourcing strategies

Day 3: Procurement Planning and Cost Management

- Procurement planning and demand forecasting
- Cost analysis and cost reduction techniques
- Total Cost of Ownership (TCO)
- Budgeting and financial considerations
- Value engineering in procurement

Day 4: Contracting, Negotiation, and Risk Management

- Procurement contract types and structures
- Negotiation strategies and techniques
- Managing supplier contracts and performance
- Procurement risk identification and mitigation
- Compliance and governance frameworks

Day 5: Exam Preparation and Practical Case Studies

- CPPM exam question practice and review
- Procurement case study simulations
- Decision-making under real procurement scenarios



Course content

Course outline

- Common exam mistakes and preparation tips
- Final review and certification readiness



Seminar dates

Available seminar dates

Live dates and pricing for Preparation for Certified Professional Purchasing Manager (CPPM) generated from the course details page.

Date	Location	Format	Fee
21 - 25 December 2026	Frankfurt - Germany	Classroom	**€2,600.-**
16 - 20 November 2026	London - U.K	Classroom	**€3,600.-**
7 - 11 December 2026	Munich - Germany	Classroom	**€3,360.-**
21 - 25 December 2026	Istanbul - Turkey	Classroom	**€2,280.-**
18 - 22 January 2027	Dubai - UAE	Classroom	**€4,200.-**
15 - 19 February 2027	Amsterdam - Netherlands	Classroom	**€3,400.-**
15 - 19 March 2027	London - U.K	Classroom	**€3,360.-**
19 - 23 April 2027	Istanbul - Turkey	Classroom	**€2,280.-**
17 - 21 May 2027	Vienna - Austria	Classroom	**€3,400.-**
21 - 25 June 2027	Barcelona - Spain	Classroom	**€3,080.-**
19 - 23 July 2027	Cape Town - South Africa	Classroom	**€2,272.-**
16 - 20 August 2027	Frankfurt - Germany	Classroom	**€2,600.-**
20 - 24 September 2027	Geneva - Switzerland	Classroom	**€4,200.-**
18 - 22 October 2027	Amsterdam - Netherlands	Classroom	**€3,400.-**
15 - 19 November 2027	London - U.K	Classroom	**€3,360.-**
20 - 24 December 2027	Istanbul - Turkey	Classroom	**€2,280.-**
18 - 22 January 2027	Dubai - UAE	Classroom	**€3,400.-**



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17 - 21 May 2027	Amsterdam - Netherlands	Classroom	**€3,400.-**
21 - 25 June 2027	Paris - France	Classroom	**€3,600.-**
19 - 23 July 2027	Barcelona - Spain	Classroom	**€3,080.-**
16 - 20 August 2027	London - U.K	Classroom	**€3,360.-**
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Live online option	Online delivery is available at €1,850.-.