informatech



LEADERSHIP AND MANAGEMENT | LM-002

Certified Leader

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Course content

Why Attend

Strong leadership is the foundation of high-performing organizations. In today's fast-changing and competitive environment, leaders are expected to inspire teams, drive performance, manage change, and make strategic decisions under pressure. The Certified Leader program is designed to develop modern leadership capabilities that go beyond traditional management. It equips participants with the mindset, tools, and behaviors needed to lead people effectively, build strong organizational culture, and deliver sustainable results.

Course Methodology

This course combines leadership theory with highly interactive and practical learning methods. Participants will engage in leadership self-assessments, case studies, group discussions, and real-life scenario simulations. Workshops will focus on communication, decision-making, emotional intelligence, and team leadership. Practical exercises will help participants apply leadership models directly to workplace situations.

Course Objectives

By the end of this course, participants will be able to:

- Understand core principles of effective leadership
- Develop personal leadership style and leadership presence
- Improve communication and interpersonal influence
- Lead teams effectively and manage performance
- Apply emotional intelligence in leadership situations
- Manage change and organizational challenges
- Make better strategic and operational decisions
- Build a positive and productive workplace culture



Course content

Target Audience

- Team Leaders and Supervisors
- Middle and Senior Managers
- Project Managers
- Engineers and Technical Professionals moving into leadership roles
- HR and Organizational Development Professionals
- Professionals preparing for leadership positions

Target Competencies

- Leadership and people management
- Communication and influence skills
- Emotional intelligence
- Decision-making and problem-solving
- Team development and motivation
- Change management
- Strategic thinking

Course outline

Day 1: Foundations of Leadership

- What is leadership vs management
- Leadership styles and approaches
- Traits of effective leaders
- Self-awareness and leadership identity
- Building leadership credibility



Course content

Course outline

Day 2: Communication and Influence

- Effective communication skills for leaders
- Active listening and feedback techniques
- Persuasion and influencing others
- Managing difficult conversations
- Building trust and relationships

Day 3: Team Leadership and Performance

- Building high-performing teams
- Motivation and engagement strategies
- Delegation and empowerment
- Managing team dynamics
- Performance management basics

Day 4: Emotional Intelligence and Decision Making

- Understanding emotional intelligence (EQ)
- Managing stress and pressure
- Conflict management techniques
- Decision-making frameworks
- Problem-solving in leadership roles

Day 5: Strategic Leadership and Change Management

- Leading through change and uncertainty
- Strategic thinking for leaders
- Organizational culture and leadership impact



Course content

Course outline

- Innovation and continuous improvement
- Final leadership simulation and action plan



Seminar dates

Available seminar dates

Live dates and pricing for Certified Leader generated from the course details page.

Date	Location	Format	Fee
9 - 13 November 2026	Istanbul - Turkey	Classroom	**€2,280.-**
14 - 18 December 2026	Vienna - Austria	Classroom	**€3,400.-**
18 - 22 January 2027	Munich - Germany	Classroom	**€3,400.-**
15 - 19 February 2027	Rome - Italy	Classroom	**€3,400.-**
15 - 19 March 2027	Munich - Germany	Classroom	**€3,400.-**
19 - 23 April 2027	Amsterdam - Netherlands	Classroom	**€3,400.-**
17 - 21 May 2027	London - U.K	Classroom	**€3,360.-**
21 - 25 June 2027	Istanbul - Turkey	Classroom	**€2,280.-**
19 - 23 July 2027	Vienna - Austria	Classroom	**€3,400.-**
16 - 20 August 2027	Munich - Germany	Classroom	**€3,400.-**
20 - 24 September 2027	Rome - Italy	Classroom	**€3,400.-**
18 - 22 October 2027	Munich - Germany	Classroom	**€3,400.-**
15 - 19 November 2027	Amsterdam - Netherlands	Classroom	**€3,400.-**
20 - 24 December 2027	London - U.K	Classroom	**€3,360.-**

Live online option	Online delivery is available at €1,850.-.