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PLANNING AND STRATEGY MANAGEMENT | COURSE

# Certificate in Business Strategy Management

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# Course content

## Why Attend

### Why Choose Certificate in Business Strategy Management Training Course?

Enrolling in the Business Strategy Management course offers a transformative journey that strengthens strategic acumen and leadership skills. Participants will benefit from comprehensive modules that cover essential aspects of business strategy. Here are some key benefits:

- **Enhanced Strategic Skills:** Participants will gain advanced understanding and practical skills in employing strategic tools that are applicable in real-world scenarios.

This Business Strategy training course is designed to deepen insights into strategic management by bridging the gap between theoretical concepts and practical applications.

- **Competency in Strategic Thinking:** The course empowers delegates with an innovative mindset crucial for navigating today's competitive business environment.

By fostering strategic thinking, participants will be prepared to devise and execute plans that align with organizational objectives, making them pivotal assets in any company.

- **Leadership Development:** The Strategy Management training course focuses on nurturing the necessary leadership qualities to drive teams and influence organizational culture effectively.

By understanding the dynamics of leadership in strategy implementation, professionals will be equipped to foster a culture of innovation and adaptability.

- **Interactive Learning Experience:** Leveraging case studies, simulations, and practical exercises, the course ensures an interactive learning experience. This hands-on approach allows participants to actively engage in learning, ensuring a thorough grasp of strategic management principles.

Upon completing the Strategy Management course, participants will not only have honed their strategic planning capabilities but also amplified their ability to make impactful, strategic decisions that propel business success.

### What are the Goals?

By the end of this Business Strategy Management training, participants will be able to:

- Develop good Vision and Mission statements in support of strategy formulation



# Course content

## Why Attend

- Carry out stakeholder analyses to manage diverse interests
- Recognise the impact of culture on interactions and outcomes
- Recognise the complexity of decision processes in the 21st Century
- Turn strategy into business and operational plans

## Who is this Training Course for?

This course is suitable to a wide range of professionals but will greatly benefit:

- Professionals who want to sharpen their analytical skills
- Professionals wanting to further enhance their strategic leadership effectiveness
- Professionals aspiring to take on a more senior and strategic role in their organisation
- Managers who want to encourage innovative thinking
- Managers wanting to refresh their thinking and gain confidence in the use of strategic management tools

## Course outline

### Day one: The Strategizing Process

- Why strategize: 21st century changes and challenges
- Strategic Planning
- Strategic thinking – Who, How, When and Why
- Strategic options, decisions, psychological factors
- Stories of success and failure
- Cultural impact on leaders

### Day two: The Strategic Process



# Course content

## Course outline

- Strategy is relative to...
- No decision, is a decision
- Distinguishing between red and blue ocean strategies
- Strategy Tools: The SWOT analysis
- Turning dreams into realizable actions – SMART objectives
- Strategy hierarchy – Aligning resources and actions

## Day three: Strategic Management Skills

- Leadership theories & styles– A toolkit for managers
- What drives you?
- Leaders' Emotional Intelligence
- Visioning, communicating & framing
- Leadership skills: Influencing and persuading
- Motivating employees

## Day four: Managing the Culture

- The cultural iceberg
- Cultural frames of reference: The cultural web
- Impact of strong and weak cultures
- Cultural challenges: Globalisation, mergers and acquisitions
- Evaluating your organisation's culture
- Leaders' role influencing culture

## Day five: Tactics and Plans

A man with a beard, wearing a light blue shirt, is shown in profile, looking towards a whiteboard. The whiteboard displays a line graph with several data points and bars. The numbers 283, 195, 324, 342, 183, and 257 are visible on the graph. The background is a brick wall.

# Course content

## Course outline

- Impact of change on employees
- Individual v team roles
- Employee engagement
- Tactics and plans
- A culture of learning
- Personal action planning



# Seminar dates

## Available seminar dates

Live dates and pricing for Certificate in Business Strategy Management generated from the course details page.

Date	Location	Format	Fee
6 - 10 July 2026	Frankfurt - Germany	Classroom	€3,250.-
10 - 14 August 2026	Barcelona - Spain	Classroom	€3,850.-
14 - 18 September 2026	Frankfurt - Germany	Classroom	€3,250.-
5 - 9 October 2026	Rome - Italy	Classroom	€4,250.-
16 - 20 November 2026	Kuala Lumpur - Malaysia	Classroom	€2,250.-
7 - 11 December 2026	Barcelona - Spain	Classroom	€3,850.-

### Live online option

Online delivery is available at €1,850.-.